

Sam Astuto Jr.

Director / Team Leader
Designer - Engineer - Sales



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OBJECTIVES

A knowledgeable professional with real-world experience proven to be a responsible and dedicated person with excellent communication and management skills seeking an advanced role in your company.

EDUCATION

Olympia High, Graduate '97

Bouces Trade School '97-'98 – Electric Degree

Digital Media Arts College '11-'12

Production/Digital Animation/Graphic Design

AWARDS – HONORS – CERTIFICATIONS

Awarded achievements in communications – '97

Awarded excellence in engineering – '00

Basic Networking – '99

Residential Electric – '98

SKILLS

Marketing - Sales - Excellent Customer Service Skills – Social Media Advertising and Management
Video Editing – 3D Software – Photography – Electrical – Plumbing – Engineering – Automotive
Adobe Photoshop – Adobe Illustrator – Adobe After Effects – Maya – Microsoft Word – Excel - Avid
Adobe Premiere - Final Cut Pro – Event Planning – Project Management - Lighting Specialist – Audio
Recording – Wordpress – Budget Oversight – Shipping and Receiving – Client Relations - Leadership

PROFESSIONAL EXPERIENCE

Multitasking and meeting deadlines under pressure is one of my strong suits. Whether it's in the field or in the office, I adapt quickly to the situation and get the job done. I work well independently or as a team player. I've coordinated and supervised high-dollar events and projects because people knew they could count on me. I'm extremely experienced working with customers and clients. I look forward to new and exciting challenges throughout my career...

EMPLOYMENT

Lead Designer & Sales, YOUR SECURITY CONNECTION, Lake Park, FL

(February 2017 to Present)

Worked one-on-one with clients, to create custom audio video and electrical floor plans, designs and quotes of new homes and retrofit builds. Presented proposals to potential clients. Prepared contracts and updated floor plans to reflect changes. Researched and recommended equipment and design to clients. Assisted with marketing, social media and company advancement.

Painting Studio/ Owner, THE BRUSH BAR, Boynton Beach, FL

(July 15 ' – December '16)

My fiance and I decided to try something we had on our minds for a while. We decided to open a painting studio and wine bar. So we opened The Brush Bar. Managing this studio required extreme customer service skills and a friendly attitude. Along with painting and artistic ability. Responsibilities included instructing and teaching nightly classes along with managing different private events held at the studio. Managing inventory, supplies, alcohol and licensing. I started this business from the ground up, Licensing, insurance, interior design, lighting, not to mention a knowledge on beer and wine was all my responsibility.

(Production Manager/Director, MICHAEL ISRAEL ART STUDIO, Boca Raton, FL

(June '11 – June '15)

Michael Israel, painter and performing artist. With Mr. Israel, traveled all over the world raising money for charities, museums and different causes. Paintings performed in under ten minutes by Michael Israel was valued at seventy-five thousand dollars and higher. My responsibilities included assembling all materials and equipment for each show, shipping, event planning, marketing and promotions, traveling to each show and directing, organizing all performances so that all he had to do was walk on stage. Lighting, sound, stage preparation, backdrops and special effects are all components I work with at every event. In the studio, aside from preparing all custom materials for each event. I worked with multiple graphic design programs and video editing software putting together countless videos for live shows and web feeds. Also shooting performance videos and preparing custom music pieces for his choreographed show. I was responsible for all printing and shipping of paintings to customers. Along with designing custom equipment for faster setups and breakdowns for each show.

Production & Broadcast Engineer, WFLX FOX 29, West Palm Beach, FL

(Dec '07 - July '11)

Responsible for operator of all equipment in master control along with working master control board during high dollar events (Super bowl). Studio set ups, lighting, sound, video editing, graphic design and organizing spot productions were also included in my tasks. Repairing, maintaining and installing any equipment for broadcasting needs, and standing in as camera operator for studio recordings. Maintained and repaired main broadcast transmitter. Under the supervision of Chef Engineer Butch Figurella, I helped tackle any issue that was presented.

Commercial Supervisor, MELCO ELECTRIC, Boca Raton, FL

(June '05 - July '07)

After moving to Florida I was recruited by Melco to run the commercial division of their company. Creating designs for permitting, as well as submitting to them to the county. Running multiple projects and crews at the same time was among my daily responsibilities. I was also tasked with working with suppliers and organizing hook ups and disconnects with FP&L. Heavy responsibility fell on me in this position.

Electrician, ELECTRICSAM COMPANY, Rochester, NY

(August '96 - June '04)

I grew up with the trade. I worked for my father's company "Electric Sam Company" as a electrician right out of high school. Troubleshooting electrical issues,service work, and new construction was a daily responsibility. Eventually I was running different projects, and communicating with customers. It is here I leaned building codes, permitting and working with inspectors, and home owners to complete large projects.

PERSONAL HISTORY

I grew up as the son of master electrician. Engineering and problem solving came very easy to me. I loved technology and was always eager to learn more. Over the years, I started working with computers and media. Always working for my father on the side, I gained the knowledge of a superior electrician and learned the operation and principles of running a business as well. As the years pasted I found myself working in a number of different positions that gave me the ability to use and develop my creative skills. I've had the opportunity to work with some amazing people and coordinate some amazing projects and events. I've learned the value of listening to others as they teach, and communicating with the world around me in order to complete the job at hand. This piece of paper doesn't come close to describing the experiences and the skills I have. I say that confidently, only because reading a profile can only give you an idea of who that person is... it's only when you sit down and listen, do you get a chance to bring that person into your life, and understand how the experiences and knowledge they've acquired has made them into the person they are today. I won't say I know everything, but I do consider myself knowledgeable...and a sponge for knowledge. And that I adapt quickly to the situations presented before me.

I hope we get the opportunity to speak face to face. Thank you for taking a moment to read this.

REFERENCES

A NUMBER OF DIFFERENT QUALIFIED REFERENCES ARE AVAILABLE UPON REQUEST